Malory Peter Clifford  
Chief Executive Officer

Malory has had over three decades of experience in the property industry. In this time he has covered most fields, including commercial, residential, leisure and hotels, and is one of the foremost real estate entrepreneurs of his generation. He has spearheaded many high profile and controversial projects through to a successful conclusion.

He is CEO of Blackfriars Investments Limited and CEO and Chairman of South Ocean Group. His main strengths are property related law, corporate law, offshore taxation, planning and finance. All these areas engage him on a daily basis.

Above all, he is responsible for new policy and investment strategy, to ensure that the timing of acquisitions and disposals are correct and that new markets and opportunities are sought, keeping the company at the head of the market. He also ensures that the corporate philosophy is understood by all of his co-directors and employees.

As the primary principal, he brings to the position hands-on knowledge of the subject matter, and this has resulted in the company being extremely well respected amongst both its competitors and professional surveying and agency firms throughout the market. As a result the company receives a steady supply of off-market product, so crucial to its success.
Lord St John was invited to become non-executive Chairman of Blackfriars in February 2000. He is a Life Peer and Privy Councillor and Chairman of The Royal Fine Art Commission Trust. Lord St John is a man of remarkable and varied experience in the worlds of law, politics and commerce.

Called to the Bar by the Middle Temple and having been political Editor of The Economist, he entered Parliament as Member for Chelmsford in 1964 and remained an MP until raised to the peerage by Margaret Thatcher in 1987. He has been Minister of State for Education, Minister for the Arts, Leader of the House of Commons and Chancellor of the Duchy of Lancaster, responsible for the administration of the Royal estates and other activities of the Duchy throughout the country.

Lord St John was elected Master of Emmanuel College Cambridge in 1991, which he advanced to new heights, raising £15 million for the college in five years. He also raised the funds for The Royal Fine Art Commission Trust which plays a unique role in the architectural life of the country. A constitutional expert and legal authority he combines unrivalled expertise in the world of architecture with a profound practical knowledge of the workings of Government ministries and the planning system.

His affability, diplomatic gifts and clear judgement and a wide range of friends and acquaintances have already been of major benefit to the company.
Stuart Charles Bailey
Investment & Development Director

Stuart graduated BA (English) from University College London in 1980. After working with a number of real estate agencies including respected London firm Chesterton, he became acquisitions and sales director for developer Berkeley House plc in 1986 and then with private investor/developer, Manywell Heights Limited, 1987–95.

Since forming Blackfriars with Malory Clifford in 1995, Stuart has brought to bear his twenty years of experience to concentrate on the acquisition of central London investment, and more especially, development opportunities. His responsibilities also include, debt financing, interim asset management and enhancement, forming and controlling project teams of out-sourced professional firms to achieve planning consent, and directing letting and sales campaigns.
Gary Paul Blatt
Investment & Development Director

Gary commenced his property career in 1979 with a well established company specialising in office agency in central and greater London. Having spent considerable time in this market he established his own niche practice in 1988, offering his knowledge and negotiating talents to clients. He was invited to join Blackfriars Investments in 1998.

Since this time he has created a significant asset management division, which looks after the portfolio of the South Ocean Group plc, and also advises on the acquisition of new product.
Nick Wright  
Finance Director

Nick graduated BA (Hons) Business Studies from Hatfield Polytechnic, and after training with a chartered accountancy firm moved into commerce in 1988 working for ERA Group plc. He became finance director for all four of its distribution companies, having responsibility for overall financial control and other commercial aspects.

He was invited to join Blackfriars Investments in March 2000 to bring his financial control experience to the business. Since then, Nick has also taken responsibility for the South Ocean Group plc, assisting with debt financing of existing and new business.
Richard Perrett
Construction Director

Richard has spent 30 years in the development industry, predominantly as construction or development director, having graduated in Construction Engineering and subsequently Business Studies. He has been both director and managing director of a variety of development and construction companies, some operating on a global basis. These have included Trafalgar House, Bridgewater Group, Meridian Land, Acer Group, John Lelliott and MACE.

He joined Blackfriars in 1998 with responsibility for delivery of the development cycle, whether new build or refurbishment. However, he also inputs directly into the strategy and assessment stage of the property appraisal process, and works closely with the letting team to determine quality, scope and standards.
Nigel Balchin MRICS
Investment Manager

Having graduated in Estate Management from Leicester Polytechnic, Nigel worked in the estate management department of Gooch Wagstaff (now NAI Gooch Webster) between 1979 and 1982. There he was involved in the day-to-day management of mixed portfolios on behalf of a number of institutional/property company clients. These included Electricity Supply Nominees, The Royal National Pension Fund for Nurses, Haslemere Estates, Wimpey, and Hill Samuel.

Nigel worked for Allied London plc between 1982 and 2000 where he was responsible for industrial, retail and office investments, latterly concentrating on the Blackfriars & Allied London joint venture, M25 Orbital Limited Partnership.

Nigel was invited to join Blackfriars Investments in 2000 and has continued to manage the South Ocean portfolio, operating in a hands-on management style to extract maximum value from the portfolio. He is closely involved with each tenant to ensure that vacancies are minimised.
The Team

Richard Perrett  Construction Director
Stuart Bailey  Investment & Development Director
Malory Clifford  CEO
Lord St John of Fawsley  Non-Exec Chairman
Nick Wright  Finance Director
Gary Blatt  Investment & Development Director
Nigel Balchin  Investment Manager
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